

Ioanna N. Pentheroudakis

In- house chartering broker/Chartering, Maritime business, Law and HR
Lecturer



Senior Shipping Executive with over 20 years of experience in active Dry Cargo Chartering, Business Development, Claims handling. Lecturer and e-Learning contributor for 14 years. Proven track record and references available upon request. Able to communicate constructively, develop long term partnerships, time management effective, advanced knowledge in legal and commercial fields of Shipping transport, self-motivated and team work minded. Fluent in Greek, English and Basic in French.

Experience

ACG – Deree College/ US Degree & UK Open University – Lecturer in BSc Levels

09.2018 – to date Shipbroking and Chartering / Cross-Cultural Management in Shipping
Human Resource management in shipping

BCA College - UK Plymouth University – Lecturer/Dissertation Supervisor in BSc and MSc Levels

10.2019 – to date Shipbroking and Chartering / Introduction to Shipping
Introduction to Chartering / Chartering Practice

AMC Metropolitan College/Southampton Solent University – Lecturer in BSc Levels

01.2018 – 06.2020 Chartering Practice / Carriage of Goods by Sea

I.C.S – Institute of Chartered Shipbrokers – Greek Branch – Lecturer

2017-2018 Shipping Business / Dry Cargo Chartering

Hellenic Shipbrokers Association

09.2017 –to date Principal lecturer: ‘Chartering Procedure-Charter party terms – Voyage
Estimation’

San – Nikolla Ship Management – In house Dry cargo Chartering & Post Fixing (Mini-Bulkers)

06.2016- 10.2016

Times Navigation Inc. - In house Dry cargo Chartering & Post Fixing Supervision, Claims handling(Supramax)

11.2015 – 05.2016 Chartering department commercially managing 5 Supramax vessels. Claims handling.
‘Bareboat’ charter out development.

Holland Hellenic Shipping Agencies – In House Dry bulk/Unitized cargo Chartering/Operation (Mini-Bulkers)

04.2014 – 11.2015 Commercially controlling a number of ‘Wagenborg Shipping-Holland’ Mini-Bulkers.

Supervising charter parties, Bills of Lading, post fixing. Market research.

Lloyd’s Maritime Academy & IBC Global Academy – Distance Learning Course Contributor (e-learning)

01.2012 – up to date Laytime and Demurrage

Cosmos Shipping Co S.A. / Naftotrade shipping and trading collaboration - Competitive Chartering Broker – In
House Cement Carrier Chartering

05.2012 – 04.2014 Dry cargo competitive chartering activity/executing Cement Contracts of Affreightment
undertaken by Naftotrade Shipping as Charterers, cement market research, vessel
performance evaluation, operations.

Cosmos Shipping Co S.A. - Competitive Chartering Broker - Business developing

09.1997 – 05.2012 Dry cargo competitive chartering, market researcher, voyage & time charterers, follow up. 3,000 to Handy-Size. Business development, customer book expansion. Developing/undertaking/executing Contracts of Affreightment, performing as charterers ship performance evaluation, calculating laytime and off-hires. Chartering 'mini tankers' Black Sea - Mediterranean Sea trading. Profit/loss financial reporting. RO/RO vessel chartering, United Nations tender participation.

BCA College - UK Plymouth University – Lecturer/Dissertation Supervisor in BSc and MSc Levels

01.2000 – 06.2011 Shipbroking and Chartering / Chartering Practice

SBE / Liverpool John Moores University - Lecturer in Bsc Levels

10.2013 – 04.2016 Introduction to Chartering / Chartering Practice

10.1998 – 06.2000 Business Communication

Education

10.1996-5.1997 University of Cardiff / Wales – Postgraduate Department of Maritime Studies
MSc in International Transport and Shipping

09.1994-06.1996 University of Plymouth – Undergraduate department of Maritime Studies
BSc in Maritime Business and Maritime Law (2.1)

09.1992-6.1994 B.C.A College (University of Plymouth Rep.) Department of Shipping
Foundation Level Diploma in Shipping

09.1986-6.1992 'Arsakeion' Lyceum – Psychiko

Societies/Memberships

1998 – up to date Hellenic Shipbrokers Association - H.S.A.

1999 – 2014 Women International Shipping and Trading Association – WISTA (International/Greek) 2008
– 2014 H.S.A Board of Directors as 'Member'

2004 – 2008 WISTA Hellas Board of Directors as 'Vice-President'

Certificates

2020 'Certificate of appointed principal lecturer in maritime practice seminars' - Hellenic Shipbrokers Association

2003 'Shipbroking Gnosis Certificate' - Hellenic Shipbrokers Association Conference/Event

Organization

2019	'2019 Business Week – ACG Greece	- Organizing Committee
2011	'PIREAS 2011' (international Shipbroking forum and Gala)	- Organizing Committee
2009	'PIREAS 2009'	- Organizing Committee
2005	'PIREAS 2005'	- Organizing Committee
2001	'PIREAS 2001'	- Assistant to Organizing Committee .